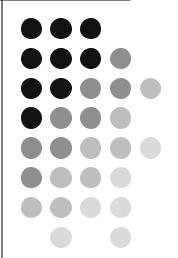
# Coming Changes to How FMS Collects Revenue and Reports Transactions for Agencies

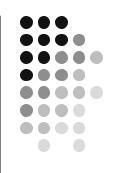
 17<sup>th</sup> Annual Government Financial Management Conference -

- August 9, 2007 -

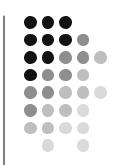


#### **Topics**

- Background
- CCMM Overview
- Notional End-state Diagram
- As-Is and To-Be Diagrams
- CCMM Principles
- CCMM Business Lines
- Key Deliverables
- Short-Term Objectives
- Tracking Benefits and Costs
- Governance
- Communication

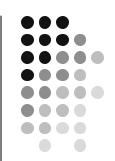


# Background: Role of Federal Finance (FF) within FMS



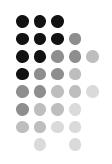
- Federal Finance (FF) has three main responsibilities:
  - Collects the Government's revenue;
  - Assists Treasury in its forecasting of Treasury's financing needs; and
  - Assists Treasury in its investment of excess operating revenue.
- Collecting the revenue requires that FMS also provide reports to agencies, as well as concentrate and account for the revenue

## Background: FF's Business Scope



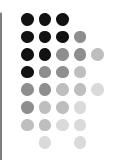
- \$2.9 trillion in annual gross revenue collections
- 400 million revenue transactions
- \$19.8 billion average daily investment balance
- Hundreds of agency office customers
- Extensive use of fiscal and financial agents:
  - Nine FRBs
  - Over 20 commercial financial institutions
  - 135 TGA depositaries
  - Thousands of TT&L depositaries
- \$500 million in expenses

### **Background: Example of Revenue Collections**



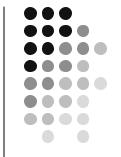
- Taxes (over \$2 trillion)
- Passport applications and fees
- Student loan repayments
- Customs duties
- National Park entrance fees
- Defense commissary retail sales
- U.S. Mint coin sales
- Donations to U.S. Battle Monuments Commission
- SEC filing fees
- FCC airwave fees
- Note: In most instances, FF services and systems handle not only the financial information, but also the program information

### Background: FF's Push Toward Modernization



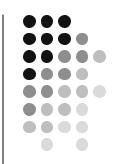
- FF uses a large number of systems to implement its responsibilities
  - Federal Finance has only 125 employees, but has 18 systems on the FISMA portfolio
    - IRS has 100,000 employees, but has 82 systems (FY 2005 FISMA Report)
    - FF uses commercial banks (financial agents) and Federal Reserve Banks (fiscal agents) to help build and operate its systems
- To become more efficient in meeting its responsibilities, as well as to reduce expenses, FF has begun an effort it refers to as "Collections and Cash Management Modernization" (CCMM)
- This initiative will have an impact on agencies
  - Collections
  - Reporting
  - Forecasting





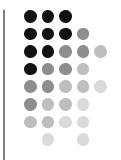
- CCMM is an enterprise architecture initiative to streamline, modernize, and improve the services, systems, and processes supporting FMS's and Treasury's collections and cash management programs
  - An end state with a high level roadmap, not a new management structure
  - Focus is on business architecture, not data architecture or technical architecture
  - Delineates business lines against which IT systems are to be realigned
- Re-architecting of programs and processes that have accumulated over many decades
- Applies to most of FF's programs
- Impacts other major business lines (accounting, payments)
- 4 years to achieve end state

### **CCMM Overview:**Reasons for **CCMM**



- Cost savings
  - Reduction in number of systems and processes
  - Elimination of duplicative data, applications, products, interfaces, and technologies
  - Avoidance of dependency on particular agent banks
- Efficiency
  - Current operations are highly effective, but not efficient
    - Complexity of the As-Is model and systems architecture is a growing operational risk to the Government
    - As-Is model lacks economies of scale
  - Need to re-evaluate, simplify, and standardize processes that have accumulated over 30+ years (or in the case of one program, 90 years)
    - FMS commitment to enterprise architecture
    - Need for strategic approach

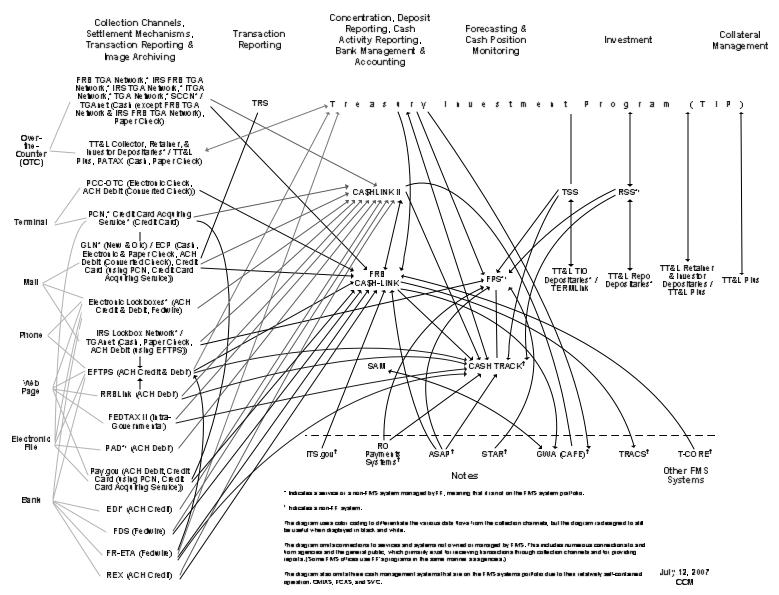
#### **Notional End State**Showing Straight-Through Processing



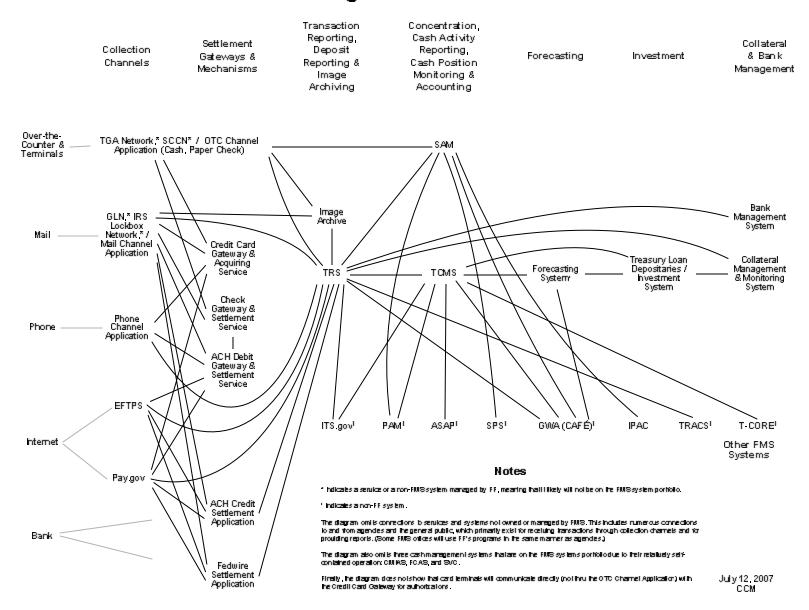
Collect —		Report — Concer & Acc	— Forecasi	Invest
Collection Channels	Settlement Gateways & Mechanisms			
ОТС	Card			
Mail	Check			
Phone	— ACH Debit			
Internet	ACH Credit			
Bank	Wire			

Support systems: Bank Management, Collateral Management

#### Collections & Cash Management Modernization: "As Is"



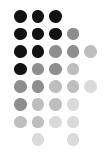
#### Collections & Cash Management Modernization: "To Be"



#### **CCMM Principles**

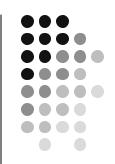
- Separation of collection channels from settlement mechanisms
- One system per collection channel
- One system per settlement mechanism
- Settlement as a "service"
- Shared services to avoid duplicate support functions across business lines
- Reorganization of management and IT systems along clear business lines
- Elimination of conglomerate systems that span multiple business lines (CA\$HLINK II, TT&L)
- One straight-through process for all collections transactions
- Reduction in number of systems and agents
- Consolidation of touch points to banks and agencies (TRS model)
- Visibility into collection transaction details (vs. summary level)
- Reduction of collection and settlement "hops"
- Use of commercial processes instead of Government-specific processes (OTC deposit reporting, investments)
- One XML schema for all interfaces (no proprietary reporting formats)
- Central data warehouse as system of record for all collections transactions
- One bank per business line (aside from network banks)

#### **CCMM Business Lines**



- Collection Channels
  - OTC & Terminals
  - Mail
  - Phone
  - Internet
  - Bank
    - ACH Credit
    - Fedwire
- Settlement Gateways & Mechanisms
  - ACH Debit
  - Check
  - Credit Card
- Transaction Reporting
- Image Archiving
- Concentration (of deposits from depositaries and agents)
- Accounting
- Forecasting (and management of cash position)
- Investment (of excess operating balances)
- Collateral
- Bank Management
- Call center
- Online banking

### **CCMM Business Lines: Collection Channels**



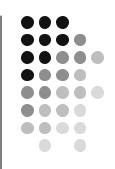
#### Overview

- Definitions
  - Channel: medium through which FMS first acquires a transaction
    - OTC & Terminals
    - Mail
    - Phone
    - Web Page & Electronic File
    - Bank
      - ACH Credit
      - Fedwire
  - Channel application: IT system that applies business rules and logic to transactions received through a channel
    - Exception: Bank channel

#### Current state

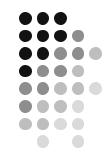
- No notion of "channels" or channel management, only "collection systems"
- Collection systems perform all functions
  - Acquire transactions, settlement, reporting, archiving, etc.
- Duplication of functions
  - Each channel is served by at least two major programs
- Management of individual banks/agents, not business lines
  - E.g., 7 lockbox banks, each with proprietary processes, each serving different channels

### **CCMM Business Lines: Collection Channels**



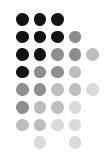
- Future state
  - One system per channel
  - Settlement separated out and handled by separate systems
  - Transaction reporting separated out and moved to TRS, using XML schema, and images stored in image archive
  - Reduction of unneeded duplication and complexity

### CCMM Business Lines: Settlement Gateways & Mechanisms



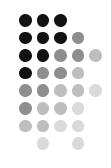
- Definitions
  - Settlement gateway: brokers transactions from channel applications into settlement
    - Credit card, check, ACH debits
  - Settlement application or service: processes settlement and serves as entry point to the payments system
    - Credit card, check, ACH debits, ACH credits, wire
- Current state
  - No notion of settlement gateways, applications, or services, only "collection systems"
  - Collection systems perform all functions
    - Acquire transactions, settlement, reporting, archiving, etc.
  - Duplication of functions
    - ACH Debits are performed by eight programs and ten banks

### CCMM Business Lines: Settlement Gateways & Mechanisms



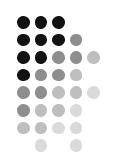
- Future state
  - Separate channels from settlement
    - Cornerstone of the collections line EA
  - One system per settlement mechanism
  - Settlement gateways will receive transactions from channel applications, using standard XML schema
  - Settlement as service

# **CCMM Business Lines: Transaction Reporting, Deposit Reporting & Image Archiving**



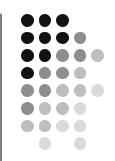
- Current state
  - Programs provide transaction details, images, and deposit reports separately
  - 20+ programs providing transaction details
  - Reconciliation headaches for agencies
  - Risk of dependency on particular banks
- Future state
  - TRS will consolidate daily transaction details from all collection programs and provide deposit reports as well
  - Standard XML schema used for reporting purposes
  - Central reporting hub replaces many-to-many reporting connections, and breaks direct link between agencies and agent banks
  - Central data warehouse as system of record for all collections transactions
  - Datawarehouse technology providing management visibility and business analytics into collection activity; datamarts for each user of data
  - Consolidated forecasting feed for all receipts activity
  - Image archive (accessed by TRS) will provide images
  - TRS implementation is at the heart of the new architecture

# CCMM Business Lines: Concentration & Accounting



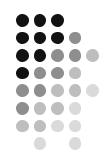
- Overview
  - Consolidate various solutions used for concentration
  - Move restorations to the OTC & Terminals channel
  - Move bank management to its own system
- Current state
  - (PNC) CA\$HLINK II
    - Summary-level deposit (and payment) reporting
    - Concentration through ACH debits & Fedwires
    - Bank Management (commercial bank controls and compensation)
    - Restorations (of International TGA banks)
    - Remittance Express (for ACH credits)
    - Fedwire Deposit System (FDS) (for non-tax wire collections)

# CCMM Business Lines: Concentration & Accounting



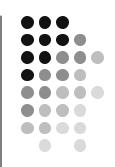
- Current state (cont.)
  - FRB CA\$H-LINK
    - Deposit reporting
    - FRB concentration
    - Transcript reporting
      - Goes well beyond deposits; includes payments, sale and redemption of securities, Food Stamps, Postal Money Orders
  - TIP
    - Concentrates paper FTD tax collections from TT&L depositaries (commercial banks) to FRB St. Louis, before invoking FRB CA\$H-LINK for FRB concentration
  - SAM
    - New accounting system
    - Converts C-keys to TAS and BETC details
    - Will continue in the end-state

# CCMM Business Lines: Concentration & Accounting



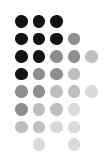
- Future state
  - Consolidate certain (PNC) CA\$HLINK II & FRB CA\$H-LINK functions in Treasury Cash Management System (TCMS)
    - Concentration
    - Cash activity transcripts
    - Cash position monitoring
      - Replaces much functionality currently in CASH TRACK
  - Bank management is separated out and becomes its own application
  - Restorations are handled separatedly
  - Fedwire Deposit System and Remittance Express subsumed by new Settlement Applications
  - TIP's concentration functions will be unnecessary after the elimination of paper FTD collections in the TT&L program

# **CCMM Business Lines:** Forecasting



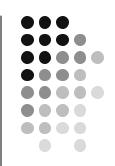
- Current state
  - Three systems provide forecasting and cash position monitoring capabilities
    - FPS (long-term forecasting)
    - CASH TRACK (short- and medium-term forecasting and end-of-day cash position monitoring)
    - TIP (intra-day cash position monitoring)
- Future state
  - TCMS: Cash position monitoring
    - Reusing TCMS will eliminate many redundant feeds that currently go to the CA\$HLINK systems and CASH TRACK
  - New forecasting system: Forecasting
  - Greater need for large dollar notification (LDN) data from agencies

### **CCMM Business Lines: Investment**



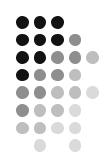
- Overview
  - Separate these functions:
    - Collections
    - Collateral management
    - Investments
    - Concentration
  - Integrate with non-TT&L activities
  - Take advantage of new investment options
- Current State
  - 9,000+ TT&L banks
  - Federal Tax Deposit (FTD) Coupons
  - Legacy TT&L Investments: Direct & retainer
  - Systems: TIP, PATAX, TT&L Plus, TERMLink, TSS, RSS

### **CCMM Business Lines: Investment**



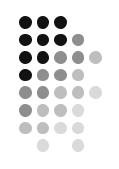
- Future state
  - Move collections, investments, concentration, collateral functionality into separate programs
    - FTD coupon collections are integrated with other FF collections (or eliminated entirely)
  - Implement new policy on investment mix (repo, TIO, direct, afternoon investments)
    - General move from Government-made investment vehicles to commercial processes
  - One investment application supporting multiple investment vehicles
    - Multiple investment systems eliminated
  - New Collateral Management application optimized to support collateral needs under the end state architecture

# **CCMM Business Lines: Collateral & Bank Management**



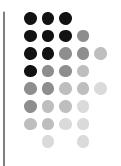
- Overview
  - Bank management and collateral monitoring and management become separate systems
- Current State
  - Bank management is part of CA\$HLINK II
  - Collateral monitoring and management is part of TIP
    - 202 (Depositaries)
    - 203 (Investments)
    - 225 (Sureties)
- Future State
  - Systems dedicated exclusively to bank management and collateral monitoring and management
  - Improved agency access to collateral information

# **CCMM Business Lines: Other Changes**



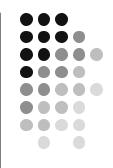
- Centralize call center operations
- Determine online banking strategy
- Update CFR, TFM, and FR Operating Circulars
- Agency outreach





- FMS collection programs will be more logically organized and fewer in number than is the case today
  - Collection programs that agencies deal with will be organized around channels (OTC, mail, Internet, etc.)
- Transaction reports and deposit reports will be centralized in one system (TRS)
  - Less reconciliation for agencies
- Greater emphasis on obtaining accurate LDNs from agencies
- Improved agency access to collateral data

#### **Short-Term Objectives**



- Determine which remaining lines of business go to FRBs and which go to commercial banks
- Finalize agent bank decisions
- Complete Subplans and place under change control
- Update existing 18-month project plans based on CCMM Subplans and agent selections
- Identify specific approach for the forecasting system of the future, addressing roles of FPS, CASH TRACK, TIP, and TCMS
- Implement STAR interfaces to FPS
- Perform cost/benefit analysis on the long-term use of TIP for collateral management
- Determine the Image Archive platform
- Complete plan for moving restorations out of CA\$HLINK II
- Complete build of TRS platform
- Educate agencies on CCMM
- Educate commercial banks on CCMM
- Develop FASP (financial agent selection process) documents
- Eliminate non-value Fedwires in FR-ETA
- Continue reducing the number of TGA banks
- Roll out ECP to all GLN banks
- Transition to new card acquirer